



## **Our Consignment services**

Is the spare room, basement or garage getting cluttered with cycling gear? Are you looking at a new bike but you need to sell the current bike first? Or perhaps your significant other about to put your stuff on Kijiji?

Well, we can help...

Velocity Cycle and Ski would like to help you free-up some space by selling your bikes and gear for you. We have a consignment program that makes the process simple and smooth.

Just bring in your items, let us review its' history and condition and determine an ideal, realistic price. Also, an estimate for any repairs to a bike can be done at the time – a bike with no issues sells quicker and usually for more cash. We also need to be sure that the bike is safe for the next user. There is no charge for the estimate. We do charge for repairs but any parts required are discounted.

Once you leave the item with us, potential customers have the option of viewing it here at the store in Orillia, or on our website for a period of 30 days. This period starts when the item is put on the floor for sale and after any repairs are completed. It could sell completely via the web, and which case shipping may be required. The purchaser is responsible for shipping and we would work that out with them at time.

We offer two ways to sell – either by a fixed or flexible consignment. With fixed, the price is not negotiable, it is what the Velocity and the consignor agree to. Flexible means that if it takes a bit of negotiation to arrive at a final price, then we will do that. When it sells, the consignor would receive 75% to 85% cash/cheque or 80% to 90 % in-store credit. If you decide to end the consignment before the end of the 30-day period, a fee equal to 20% of the selling price will be charged.

Putting Velocity to work to sell your baby makes sense and here is why:

- We are at the store 6 days a week and the bike will be

available for the world to view 24/7 with a picture and description and to return any emails.

- We are a day-to-day bicycle store and repair all types all types of bikes. We have the skill and experience to assess and repair your bike so that the buyer and seller feel comfortable with the process.
- We have access to a large pool of potential buyers.

Let us help you make some room at home and get that new “dream bike” for the upcoming season!